

## APPENDIX: NET REVENUE

	FY15		FY14				FY13			
	Q1	Q2	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	£'m	£'m	£'m	£'m	£'m	£'m	£'m	£'m	£'m	£'m
Coral Retail <sup>{1}</sup>	199.8	166.4	200.8	164.2	156.8	154.1	199.0	167.8	148.6	139.3
Eurobet Retail <sup>{1}</sup>	20.9	21.6	18.4	23.6	20.8	20.7	15.6	12.5	6.8	5.5
Coral.co.uk <sup>{2}</sup>	28.4	26.5	16.4	16.7	19.7	20.6	6.2	7.8	8.8	7.8
Gala websites <sup>{2}</sup>	26.2	22.6	21.2	16.9	18.8	18.0	17.6	14.1	14.0	14.9
Eurobet.it <sup>{2}</sup>	<u>10.2</u>	<u>9.4</u>	<u>9.9</u>	<u>8.4</u>	<u>8.0</u>	<u>8.0</u>	<u>8.8</u>	<u>7.5</u>	<u>5.3</u>	<u>5.7</u>
Total Online	64.8	58.5	47.5	42.0	46.5	46.6	32.6	29.4	28.1	28.4
Coral Telebet <sup>{2}</sup>	1.2	1.5	1.2	1.4	0.4	0.3	1.7	0.8	1.7	0.9
High Roller Activity <sup>{2}</sup>	0.0	1.1								
Gala Retail <sup>{3}</sup>	81.7	67.3	83.3	67.7	64.2	62.1	81.0	69.3	66.2	62.6
<b>Total</b>	<b>368.4</b>	<b>316.4</b>	<b>351.2</b>	<b>298.9</b>	<b>288.7</b>	<b>283.8</b>	<b>329.9</b>	<b>279.8</b>	<b>251.4</b>	<b>236.7</b>

{1} Net revenue is calculated as gross win less free bets

{2} Net revenue is calculated as gross win less customer bonuses

{3} Net revenue is calculated as net income less added prize money and vouchers